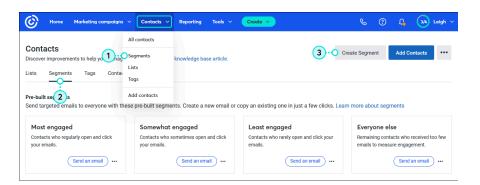
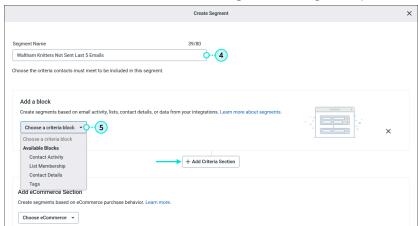
How to create a custom segment

- 1. Click Contacts > Segments.
- 2. The **Segments** sub-tab is automatically selected for you.
- 3. Click the **Create Segment** button in the upper right-hand corner of the screen.



- 4. Give your segment a name so that you'll recognize it in your account later.
- 5. Select the criteria you want to use. You can use any criteria on its own, or click **+ Add Selection Criteria** to create a segment using multiple criteria.

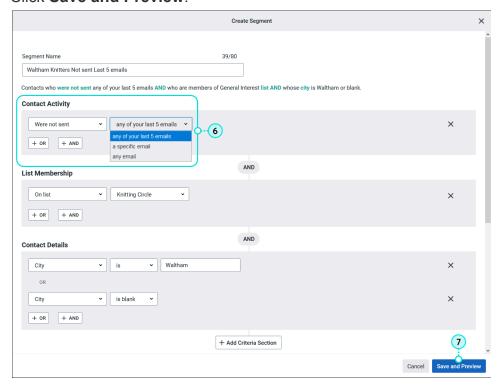


6. Use the drop-down menus to select the following criteria for each filter:

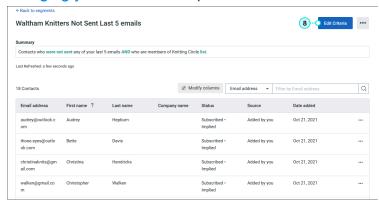
Note: You can add logic to your criteria by clicking + **OR** or + **AND**. Selecting + **OR** finds contacts who meet any of the selected detail criteria, while + **AND** finds contacts who meet all of the selected criteria.

- Contact Activity -For more information about creating a segment based on contact engagement, including using pre-built segments, please see our articles for segmenting your most and least engaged
- List Membership
- Contact Details To view an example of using contact details to segment your list, please view our
 article for filtering contacts by company name.
- Tags For more detailed information about sending a segment to tagged contacts, please see our article for filtering your contacts by tags.

7. Click Save and Preview.



8. (Optional) Review the list of contacts included in your segment. If your list is short, consider changing your criteria to capture a few more contacts by clicking **Edit Criteria**.



Your new segment can be found on the Segments dashboard and is available to select when you schedule your email. Your segments are automatically refreshed at the time your email sends, ensuring that only the contacts who meet your criteria at the time you send your email receive it.

What to do with your segment

Segmentation is very flexible and can change to accommodate your organization's needs.

- Send an email to your segment Once your segment is created, you can send emails to it regularly, just like you
 can send to any list. The segment refreshes before each send, ensuring that you're reaching the most current
 group of contacts that meet your criteria.
- Add your segment to a list There may be times when different audiences all need to receive the same
 message. You can create segments to find your audiences based on different criteria and then combine them into
 a single list.
- Edit your segment If the group of contacts in your segment is too large or too small, you can change the criteria at any time. The segment can even be renamed to reflect your changes.